ASK THE RIGHT QUESTIONS

11 Essential Questions to Ask Before Buying Landlord Software

Read this 5-minute guide to help you make an informed decision before you buy landlord software.

Why Buy Landlord Software?

Landlord software is an invaluable tool for serious landlords. Most experienced landlords need specialist software packages to help them be more organised.

Landlord software will:

▶ Help you deal with all of the major challenges you are likely to face as a busy landlord

▶ Save you money on legal and accountancy fees

▶ Calculate rental income taxes

Is the Vendor an Established One?

It is always better to buy from an established vendor with a proven track record.

Is There Any Customer Support?

A software solution is only as good as the customer support behind the scenes. Check the vendor provides telephone support during working hours and a help desk/ticketing system or live chat/email service for out-of-hours queries.

How Popular is the Software?

Ask the vendor how many copies of the software have been sold in the last twelve months. If the figure is low, be wary because the supplier probably won't be in business much longer.

Who Designed the Software?

The software designer must be familiar with the issues faced by landlords; without the benefit of crucial 'inside knowledge' during the development process, the software probably won't work.

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www.landlordvision.co.uk

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Can I have a Trial First?

A trial period can be useful. Not all software vendors offer a trial of their software. Don't be too concerned. As long as there is a returns policy in place you are covered.

What is the Refund Policy?

Check the small print before you buy. If the vendor makes it hard to obtain a refund, walk away immediately.

Does the Software come with Recommendations?

Ask other landlords for recommendations. If it works for them, it should work for you. Check whether a recognised landlord body has endorsed the software – this is a good sign.

How often is the Software Updated?

Software updates are designed to fix bugs, address security issues, and add extra functionality. There should be at least one major upgrade per year. Look for software that automatically updates itself, just like Microsoft Windows does.

How Many Licenses Do I Get?

Look for landlord software with at least three easily transferable licenses. Anything less could prove to be a real hindrance.

Can I Meet the Designer?

Good software vendors are proactive in the landlord and property management sector. Meeting the designer is a great opportunity to find out more about what the software has to offer.

We hope this 5-minute guide has given you a thorough overview of everything you need to consider before investing in landlord / property management software.

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To find out more about how Landlord Vision can help you run a successful property business, visit **www.landlordvision.co.uk.**